

# Employee Business Continuity

## Cheat Sheet

### PERSONAS

VP IT / EUC / Infrastructure



- Remote Access
- Application Access
- Authentication
- Scale of Virtual Infrastructure
- On-Premises or Cloud?
- Remote Support

CISO / RISK MGMT



- Health and Safety
- Continued Operations
- Risk Mitigation
- Physical and Network Security
- Compliance

VP HR / Employee Experience / LOB



- Employee Safety and Communications
- Productivity
- Mission Readiness
- Employer Policy
- Workplace Readiness

### CHALLENGES

-Organizations are faced with opening their firewalls with additional VPNs and loosening policies for unmanaged devices as a tradeoff to employee productivity

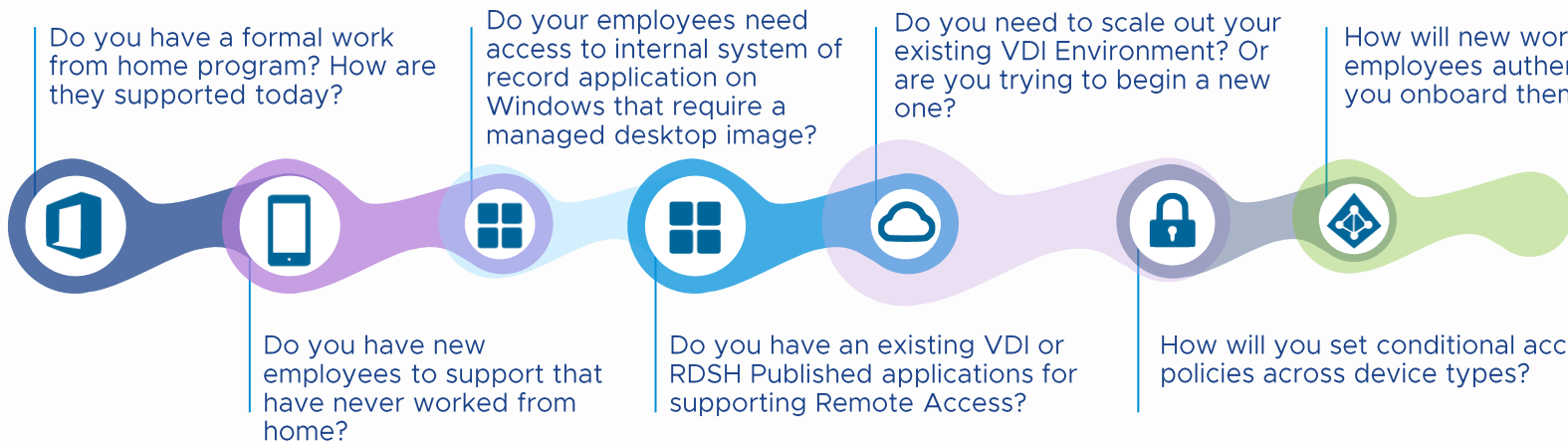
-Organizations need to deliver a workspace for employees that don't already have a device

-Existing Horizon customers need to scale up to meet the increased demands of sending employees home to self-isolate in response to Covid-19 health concerns

-Existing Horizon customers need to weigh the choice of expanding to the cloud or quickly scaling up on-premises with time of the essence

### DISCOVERY

WHAT DO EMPLOYEES NEED TO BE PRODUCTIVE?



HOW DO YOU PROTECT YOUR NETWORKS AND INFORMATION?

# VMWARE SOLUTIONS – EMPLOYEE BUSINESS CONTINUITY

## Enabling remote employees with flexible device choices

1. Onboarding the Workspace ONE Intelligent Hub app catalog upon enrollment facilitates **Single-Sign On (SSO)** access to any app – SaaS, native, web, Windows/Mac, virtual – on **any device**
2. Automated enrollment supports all major enrollment options across device platforms. Choice to empower employees through **company provided** or employees' personal devices (BYO).
3. Unique integration with **Dell Provisioning** from Dell Factory enables **out-of-the-box** onboarding managed by Workspace ONE and immediate access to Win32 applications

## Elastic Infrastructure that scales to meet sudden demand

1. Scale Horizon virtual apps and desktops (VDI) on-premises. Allows remote access to physical Windows 10 PCs that must stay within the corporate office or perimeter, enabling remote work to continue from anywhere.
2. Scale Horizon in the cloud leveraging your current Azure investments or scale out to VMware Cloud on AWS with consistent tooling and processes.
3. Implement VDI resources through VMware cloud orchestration and hyperconverged infrastructure such as **VMware Cloud Foundation**

## A zero-trust approach to securing access

1. Workspace ONE Hub and Access Services with enterprise applications catalog. A single place for users to find and access SaaS, web and virtualized applications and desktops with per-app VPN and home **SDWAN acceleration** with VMware NSX (VeloCloud)
2. Secure access including **VMware Verify** multi-factor authentication and conditional access and single sign-on.
3. **Device trust with Workspace ONE UEM** to protect corporate information from being accessed by comprised devices including Advanced Endpoint Detection and Remediation from **Carbon Black Cloud**

## ✓ WHY VMWARE?

**A Platform Approach:** Deliver a personalized Digital Workspace to your employees

Reduce management complexity and IT costs by eliminating technology silos.

Enhance Employee Experience throughout their journey from onboarding to offboarding; provide consistent access to all apps and data on all devices, anytime anywhere

**Intrinsic Security & Enterprise Scale:** ~30Million devices under management with Zero Trust Access Controls

**Clear Market Leader:**

**Analysts agree:** #1 UEM Provider (Gartner, Forrester, IDC), #1 in Virtual Client computing

**Leader in Digital Workspace and Employee Experience message:** VMware leads the way, MSFT and Citrix follow

## 💬 OBJECTION HANDLING

**“We don’t want or need VDI”**

“VDI is still the best options for internal system of record applications or dealing with Windows OS dependencies, but Workspace ONE is more than VDI. We can enable secure remote access with locally running applications through per app VPNs and enforce device compliance from anywhere across the internet with cloud-based management and remote support.”

**“We already have Office 365 that gives us access to our email, apps and documents”**

“Are there no other applications that your employees need to be productive? Workspace ONE supports secure access to all applications and all devices building on top of your Office 365 investment.”

**“We already have a VPN and Multi-Factor Authentication for remote access”**

That might work for tech-savvy employees, but how would you remotely provision new employees to a work-from home environment and handle the volume of support calls? Workspace ONE makes a work-from-home environment seamless with automated, self-service provisioning, remote support, integrated MFA, and access to all applications across their devices

## 🔗 RESOURCES

<https://www.vmware.com/solutions/business-continuity.html>