

Case Study

Managed Services Provider Helps to Ensure Business Continuity for Schools and Vineyards through Cloud-based Remote Desktop Solutions



Challenge

For LIMOTTA IT's clients, the ability to work "Anywhere, Anytime and from Any Device" became a top priority. Several public-school systems and hospitality businesses he serves were looking to update their infrastructure and facilitate secure remote desktop access. LIMOTTA IT saw challenges with the turnaround time to deploy virtualized environments and workloads, seeking a third-party consultant to help with deploying these environments. Unfortunately, this added costs to the customer and was time consuming, potentially taking week's time.

Solution

LIMOTTA IT engaged Tech Data for guidance with the goal to use the most dependable and cost-effective technology solutions for their end user's needs. On the initial discovery call, Tech Data's Cloud specialist and engineers were quick to recommend and provide a demo on the capabilities and benefits of Tech Data Windows Virtual Desktop (WVD) on Azure Click to Run™ solution. The partner easily provisioned and deployed this solution from Tech Data's StreamOne Cloud Platform in less than an hour. Tech Data also provided support with a second Click-To-Run solution to help set up an Azure Active Directory Domain Service.

Result

LIMOTTA IT was able to successfully meet the customers' needs with less risks and no upfront investment. The partner reduced configuration and deployment time by 75%, providing them with the ability to deliver an end-to-end solution to their customers in a matter of hours.

Partner
LIMOTTA IT



Founded: 1997

Size: < 50 employees

Website: www.limottait.com

Industry: Education, Hospitality, Brewing and AI.

Services/Support Used: Tech Data WVD on Azure and Azure Active Directory Domain Services Click to Run™ solutions, and StreamOne Cloud platform.

“Tech Data's Click to Run™ solutions have been a game changer for our organization. We've been able to streamline configuration and deployment processes, which has resulted in increased efficiency, agility, and higher profitability.

We will continue to leverage these solutions to help us deliver faster and more effective business transformation outcomes to our customers.”

– Mike Limotta,
CEO, LIMOTTA IT.



Accelerated Time to Market and Sale



Reduced Configuration Time and Risks



Increased Customer Satisfaction & Differentiation